

# **The 8th Asia Pacific Steel & Ferro-Alloys International Conference**

## **-----New Market , New Opportunity**

**Dear Delegates,**

“The 8th Asia Pacific Steel & Ferro-Alloys International Conference” (APFA) will be held in Ha long Bay, Vietnam on September 25<sup>th</sup> to 28<sup>th</sup>, 2019. Organized by Ferro-Alloys.com and co-organized by Vietnam Youngsun Tungsten Industry Co., Ltd., and supported by International Metallurgical Resource Association (IMRA), International Ferroalloy Industrial Association (IFAIA).

The “New market, New opportunity” is the theme of this conference ,designed for developing potential market of Vietnam and ASEAN countries.

ASEAN has been China’s largest trading region, while Vietnam is an important economic entity of Southeast Asia in which infrastructure construction such as harbor, expressways and railways have been further intensified and there is huge potential market demand to iron and steel products. There are a good number of steel and foundry enterprises in Vietnam which the demand for ferroalloy is increasing year by year. ASEAN has established Free Trade Zone(FTZ) with Japan, Korea, India, Australia and New Zealand. It is good for everyone to explore the Vietnamese market, where it will not only help to sell products there, and sell products to ASEAN region without tariffs. Vietnam is one of the best destinations for you to invest for establishing Plants or trade activities.

For that main purpose, we will hold “The 8th Asia Pacific Steel & Ferro-alloys International Conference” in Ha long Bay, Vietnam.

We will sincerely invite all insiders from iron and steel enterprises, coke, iron and steel materials, ferroalloys, ore traders, Noble alloys, equipment suppliers and steel scrap dealers. Welcome to attend this conference in Vietnam.

The main Schedule of the conference are as below:

★ **Name of Conference:** The 8<sup>th</sup> Asia Pacific Steel & Ferro-Alloys International Conference

★ **Date and Venue:** September 25<sup>th</sup> to 28<sup>th</sup>, 2019

Ha long Bay 5-Star Hotel, Vietnam (to be determined)

★ **Primary Schedule ( subject to confirmation prior to the conference)**

<b>September 25<sup>th</sup></b>	<i>The delegates' arrival in the hotel, registration and business communication</i>
<b>September 26<sup>th</sup></b>	<i>Theme speech and factory visiting</i>
a.m.08:30 to p.m. 13:00	<b>Conference Theme Speech</b>
Provisional Topics	<p><b><i>Opportunity to enlarge trade between ASEAN and China</i></b></p> <p>Opportunities and challenges for steel Industry in ASEAN region</p> <p>Market space of manganese ore, chrome ore and Iron ore.</p> <p>Ferroalloys market trend and Advantages to invest and establish ferroalloy production and smelting in Vietnam</p> <p>Influence of Vietnam's vanadium smelting on China's vanadium industry supply chain</p> <p>How to enlarge export by utilizing ASEAN integration policy</p>
13:00-14:00	Lunch
14:00-16:00	<b><i>Visit Vietnam Youngsun Tungsten Industry Co., Ltd. (V205 producer)</i></b>
16:00-19:00	<p><b><i>Business Sodality:</i></b></p> <p>1. Some delegates participate in "Youngsun" Cup Golf Game in the best court of Halong Bay.</p> <p>2. Some delegates participate in business travel and cruise "Guilin on the Sea", the scenic area of Ha long Bay.</p>
19:00-21:00	<b><i>Reception Banquet (free for companions)</i></b>
<b>September 27<sup>th</sup></b> 09:00-12:00	<p><b>High Level Forum of the Industry</b></p> <p>The local government of Ha long Bay introduces the policies of merchant invitation in the park.</p> <p>Vietnam Foundry Association – Development trend of Vietnam's foundry industry</p> <p>Vietnam Steel Association – Development trend of Vietnam's steel</p>

	industry Experience share of enterprises that are successful in investment
12:00-14:00	Lunch, the conference is over. The delegates may return.
<b>Tour to Da Nang arrangement(choicе,&amp;charge separately) September 28<sup>th</sup>:</b>	. Leave for Da Nang by inland flight from Haifang Airport And spend time free at night in Da Nang <b>(The flight schedule is subject to the date of confirmation)</b>
<b>September 28<sup>th</sup></b>	Visit Mount Bana after breakfast to experience the world’s highest and longest cable car system.
<b>September 28<sup>th</sup></b>	Return to home from Da Nang

★ **Notice:** 1. The schedule of this conference will be customized. The delegates can arrange their own time after the conference if they do not attend the tour to Da Nang on September;

2. **Pickup :** we will arrange to pick up from International flights to Ha Noi airport and Haifang airport to conference venue, attendee should advise their flights schedule before departure to conference.

★ **Language: Chinese and English**

★ **Members of Ferro-Alloys.com ( Conference Hotel Rooms 2 nights included)**

- Before August 25<sup>st</sup>, 2019                      USD 1250/pp
- After August 25<sup>st</sup>, 2019                      USD 1400/pp

★ **Non-Members of ferro-alloys.com (Conference Hotel Rooms 2 nights included)**

- Before August 25<sup>st</sup>, 2019                      USD1350/pp
- After August 25<sup>st</sup>, 2019                      USD1500/pp

Above charge also includes tour to Ha long bay boat tour and accompanies charge, not including tour to Da Nang.

★ **Hotel Booking Form and Charge as per Booking Form**

★ **Exhibition Expenditures (Optional)**

<b>Exhibition</b>	<b>Advertising on conference Magazine/Delegate list book</b>	<b>Others</b>
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<input type="checkbox"/> VIP Meeting Room (20) m2 USD 2,500 (per4 hours)	<input type="checkbox"/> Front Colored Cover USD 3,000	<input type="checkbox"/> Brochures Distribution in delegates bags USD 1,500
<input type="checkbox"/> Standard Board (X or Roll Stand) USD 1,600	<input type="checkbox"/> Back Cover USD 2,500	<input type="checkbox"/> Enterprise Video Playing during tea Break: USD 2800
<input type="checkbox"/> Exhibiting Booth : USD2000	<input type="checkbox"/> Back Inside Cover USD 1,500	<input type="checkbox"/> <b>Gold Sponsor: USD 15,000</b>
	<input type="checkbox"/> Inside Color Full Page USD 1,000	<input type="checkbox"/> <b>Silver Sponsor:USD10,000</b>
		<input type="checkbox"/> <b>Bronze Sponsor : USD8,000</b>

★ **Provisions term for Cancellation**

In case of delegate that have applied and paid the conference fee that they cannot attend the conference before August 20<sup>th</sup>, 2019, 50% of the conference fee can be refunded; the conference fee is non-refundable after August 20<sup>th</sup>, 2019. (Except the conference cannot be held on time due to force majeure).

★ **How to register**

★ **Tel call** Tel: 010-87760688, 87776388 Fax: 010-87760688, 87755388

Online register Website: <http://events.ferro-alloys.com>

Email: conference@ferro-alloys.com event@ferro-alloys.com

